ASSERTIVENESS QUESTIONNAIRE INSTRUCTIONS: circle the correct numbers beside each item.

1 = no discomfort	1 = always do it
2 = a little discomfort	2 = usually do it
3 = a fair amount of discomfort	3 = sometimes do it
4 = much discomfort	4 = rarely do it
5 = very much discomfort	5 = never do it

HOW OFTEN

DEGREE OF

DISCOMFORT		SITUATION	YOU DO IT			IT	
	very	always					
none	much		ays	_		_	ever
1 2 3	4 5	1. Turn down a friend's request to borrow a favorite item like clothing, jewelry, stereo, etc.	1	2	3	4	5
1 2 3	4 5	2. Compliment a friend.	1	2	3	4	5
1 2 3	4 5	3. Ask a favor of someone.	1	2	3	4	5
1 2 3	4 5	4. Resist sales pressure.	1	2	3	4	5
1 2 3	4 5	5. Apologize when you are at fault.	1	2	3	4	5
1 2 3	4 5	6. Turn down a request for a meeting or date.	1	2	3	4	5
1 2 3	4 5	7. Admit fear and ask for consideration	1	2	3	4	5
1 2 3	4 5	8. Tell a close friend when he/she says or does something that bothers you.	1	2	3	4	5
1 2 3	4 5	9. Ask for a raise.	1	2	3	4	5
1 2 3	4 5	10. Admit ignorance in some area.	1	2	3	4	5
1 2 3	4 5	11. Turn down a request to borrow money.	1	2	3	4	5
1 2 3	4 5	12. Ask a personal question.	1	2	3	4	5
1 2 3	4 5	13. Turn off a talkative friend.	1	2	3	4	5
1 2 3	4 5	14. Ask for constructive criticism.	1	2	3	4	5
1 2 3	4 5	15. Initiate a conversation with someone you don't know	·.1	2	3	4	5
1 2 3	4 5	16. Compliment a person close to you.	1	2	3	4	5
1 2 3	4 5	17. Request a meeting or date with someone.	1	2	3	4	5
1 2 3	4 5	18. Request a meeting after being turned down once.	1	2	3	4	5
1 2 3	4 5	19. Admit confusion in a discussion and ask clarification	1.1	2	3	4	5
1 2 3	4 5	20. Apply for a job.	1	2	3	4	5
1 2 3	4 5	21. Ask whether you have offended someone.	1	2	3	4	5

ASSERTIVENESS QUESTIONNAIRE [page 2] DEGREE OF				HOW OFTEN						
D	ISC	ON		ORT	SITUATION		YO	U	DO	ľΤ
nc	one			ery	alt	ways	<u>s</u>		<u>ne</u>	ever
1	2	3	4	5	22. Tell someone that you like him or her.	1	2	3	4	5
1	2	3	4	5	23. Request expected service when it is not given (such as in a restaurant).	1 1	2 2	3 3	4 4	
1	2	3	4	5	24. Discuss openly with a person his/her criticism of yo	ou 1	2	3	4	5
1	2	3	4	5	25. Return a defective item at a store or food at a restaurant.	1 1	2 2	3 3		-
1	2	3	4	5	26. Express an opinion different from that of the person you are talking to.	1 1		3 3		-
1	2	3	4	5	27. Resist sexual overtures when you are not interested.	. 1	2	3	4	5
1	2	3	4	5	28. Tell a person when you feel he or she did something unfair to you.	1	2	3	4	5
1	2	3	4	5	29. Accept a date.	1	2	3	4	5
1	2	3	4	5	30. Tell someone good news about yourself.	1	2	3	4	5
1	2	3	4	5	31. Resist pressure to drink when you don't want to.	1	2	3	4	5
1	2	3	4	5	32. Resist an unfair demand by someone close to you.	1	2	3	4	5
1	2	3	4	5	33. Quit a job, club, or social group.	1	2	3	4	5
1	2	3	4	5	34. Resist pressure to use drugs when you don't want to	. 1	2	3	4	5
1	2	3	4	5	35. Discuss openly with a person his/her criticism of your work.	1	2	3	4	5
1	2	3	4	5	36. Request the return of a borrowed item.	1	2	3	4	5
1	2	3	4	5	37. Receive compliments.	1	2	3	4	5
1	2	3	4	5	 Continue to converse with someone who disagrees with you. 		2 2			
1	2	3	4	5	39. Tell a friend or fellow student when he/she says or does something that bothers you.	1	2	3	4	5
1	2	3	4	5	40. Ask a person who is annoying you in a public situation to stop.	1	2	3	4	5

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